

## Investment Highlights

Very walkable Rainier Beach location near restaurants, shops, grocery stores, parks, and transit

Value-add opportunity - Likely to achieve an all-in 7%+ cap rate

All 2-bedroom units with dishwashers, dining areas, updated kitchens and baths, and upgraded dual-pane windows

Desirable features including 35 parking spaces and on-site laundry

Affordably priced at less than \$250 per foot and under \$180,000 per unit

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# PROPERTY DESCRIPTION

Boasting a "Very Walkable" walk score of 81, Valley Commons is positioned in a convenient Rainier Beach location near a variety of community amenities.

Several restaurants and multiple grocery markets are within a quarter mile of the property, while Rainier Beach Playfield and the Rainier Beach Community Center and pool are all within a 10-minute walk. Within a 15-minute walk are Be'er Sheva Park and Pritchard Island Beach, with their Lake Washington access, as well as the brand-new Rainier Beach High School. Boeing Field is just 11 minutes away by car. Rainier Beach Station, which serves as a stop for both local bus transit and the regional light rail line that transports riders to the Seattle Tacoma International Airport, the University of Washington, Downtown Seattle, and Lynnwood, is less than a mile away, or 6 minutes by bicycle. Interstate 5 is approximately a mile west of the property and provides residents of Valley Commons easy access to the rest of the Puget Sound region.

Valley Commons was constructed in 1962 and is comprised of 27 two-bedroom/one-bathroom apartments. The units feature dining areas, dishwashers, updated kitchens and baths, and dual-pane windows. The property also offers 35 parking spaces and an on-site laundry facility for tenant use.

Affordably priced at less than \$250 per square foot and under \$180,000 per unit, Valley Commons is an excellent option for a value-add purchaser. The potential exists to further update and/or add laundry and re-rent the units at pro forma levels, cure deferred maintenance and improve the curb appeal, and to stabilize expenses to achieve an all-in 7%+ cap rate. Further, given the likely income produced, a competent management company and site manager could efficiently and effectively operate the property on behalf of the new ownership.

Valley Commons, with its walkable Rainier Beach location, and potential for an above-market return, is an excellent investment opportunity.

PROPERTY NAME	Valley Commons
ADDRESS	8340 Rainier Ave S
UNITS	27
YEAR BUILT	1962
NRSF	±20,250 SF
LOT SIZE	±15,041 SF
ZONING	LR3 RC (M)
PARCEL	333600-0125
ACQUISITION PRICE	\$4,850,000
ACQUISITION PRICE/UNIT	\$179,630
ACQUISITION PRICE/SF	\$239.51





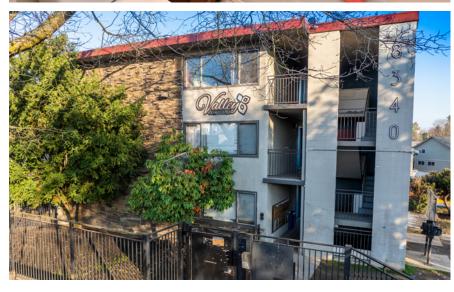


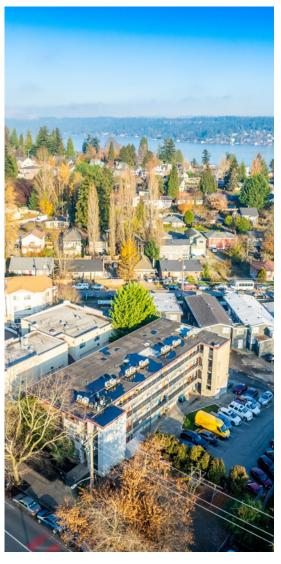
# **PHOTOS**











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# **FINANCIALS**

## **RENT ROLL SUMMARY**

Unit Type	# of Units	SF	Avg Current Rent	Avg Current Rent/SF	Market Rent*	Market Rent/SF	Pro Forma Rent*	Pro Forma Rent/SF
2 Bed 1 Bath	27	750	\$1,524	\$2.03	\$1,800	\$2.40	\$2,100	\$2.80
Total	27	20,250	\$41,160		\$48,600		\$56,700	

#### **INCOME**

Effective Gross Income	\$627,190	\$713,374	
Less Physical Vacancy (5%)	(\$33,010)	(\$37,546)	
Gross Potential Income	\$660,200	\$750,920	
Other Income	\$16,610	\$16,610	
Utility Bill-Back	\$41,310	\$41,310	
Parking	\$12,600	\$12,600	
Laundry	\$6,480	\$0	
Total Scheduled Rent	\$583,200	\$680,400	
	Market*	Pro Forma*	

#### **EXPENSES**

	Market*	Pro Forma*
Real Estate Taxes	\$46,936	\$46,936
Insurance	\$24,500	\$24,500
Utilities	\$45,900	\$45,900
Repairs & Maintenance	\$32,400	\$32,400
Professional Management	\$31,360	\$35,669
On-Site Management	\$16,200	\$16,200
Capital Reserves	\$6,750	\$6,750
Landscaping	\$3,600	\$3,600
Administration	\$2,700	\$2,700
Marketing	\$2,700	\$2,700
Total Expenses	\$213,046	\$217,355
Expenses/Unit	\$7,891	\$8,050
Expenses/SF	\$10.52	\$10.73
Net Operating Income	\$414,144	\$496,019

<sup>\*</sup>Market figures assume necessary renovations to the property and basic remodeling and turnover of the units. Pro Forma figures assume necessary renovations to the property and basic remodeling, addition of in-unit laundry, and turnover of the units.







# **INCOME & EXPENSE NOTES**

### LAUNDRY

Market based on \$10 per bedroom per month. Pro Forma assumes units have been renovated to include in-unit laundry

#### **PARKING**

Based on billing \$35 for each of the 30 spaces.

#### **UTILITY BILL-BACK**

Based on 90% of the utilities being billed back to residents based on a RUBS system.

#### OTHER INCOME

Based on the Other Income table shown below.

#### **REAL ESTATE TAXES**

Based on the purchase price multiplied by the current millage rate.

### **INSURANCE**

Based on an unofficial quote from Charles Chai Agency.

#### UTILITIES

Based on \$1,700 per unit per year.

#### **REPAIRS & MAINTENANCE**

Based on \$1,200 per unit per year.

### PROFESSIONAL MANAGEMENT

Based on a 5% management expense.

## **ON-SITE MANAGEMENT**

Based on \$50 per unit per month.

#### **CAPITAL RESERVES**

\$250 per unit is accumulated to pay for large capital expenditures amortized over years of operations.

#### **LANDSCAPING**

Based on \$300 per month.

#### **ADMINISTRATION**

Based on \$100 per unit per year.

### **MARKETING**

Based on \$100 per unit per year.

# OTHER INCOME

Total	\$16,610	
Pet Rent	\$3,600	\$25 per month x 45% of the units (12 units)
MTM / Short Term Fees	\$3,600	\$100 per month x 10% of the units (3 units)
Lease Termination Fees	\$4,000	\$2,000 for two terminations annually
Late / NSF Charges	\$1,560	10  late fees x  10%  of the units  3  units) per month plus  100/month NSF
Damages / Forfeited Deposit	\$3,850	\$350 average damages x 40% turnover (11 units)

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# **COMPARABLES**



THE CRESTVIEW
3630 Renton Ave S

Seattle

DATE SOLD	12/30/2024
SALE PRICE	\$9,165,000
PRICE/UNIT	\$169,722
PRICE/SF	\$290.79
CAP RATE	5.1%
GRM	11.0
UNITS	54
YEAR BUILT	1968



4336 15th Ave S, Seattle

**APARTMENTS** 

DATE SOLD 9/30/2024 SALE PRICE \$2,027,500 PRICE/UNIT \$168,958 PRICE/SF \$267.52 CAP RATE 5.7% GRM 10.7 UNITS 12 YEAR BUILT 1959



WILLIAMS COURT APARTMENTS

607-609 Williams Ave S Renton

DATE SOLD	8/12/2024
SALE PRICE	\$5,795,000
PRICE/UNIT	\$193,167
PRICE/SF	\$249.50
CAP RATE	5.0%
GRM	11.0
UNITS	30
YEAR BUILT	1979



TANAGER GROVE 6214 S 153rd St, Tukwila

DATE SOLD	5/16/2024
SALE PRICE	\$13,875,000
PRICE/UNIT	\$256,944
PRICE/SF	\$278.67
CAP RATE	5.5%
GRM	N/A
UNITS	54
YEAR BUILT	1966



10323 DES MOINES MEMORIAL

10323 Des Moines Memorial Dr, Seattle

DATE SOLD	4/30/2024
SALE PRICE	\$1,748,000
PRICE/UNIT	\$174,800
PRICE/SF	\$236.34
CAP RATE	5.1%
GRM	N/A
UNITS	10
YEAR BUILT	1962



STRATFORD SQUARE APARTMETNS

12708-12731 SW 128th St, Burien

DATE SOLD	2/15/2024
SALE PRICE	\$7,285,000
PRICE/UNIT	\$227,656
PRICE/SF	\$206.96
CAP RATE	4.7%
GRM	N/A
UNITS	32
YEAR BUILT	1988



# TRENTON APARTMENTS

800 SW Trenton St Seattle

DATE SOLD	1/14/2025
SALE PRICE	\$2,500,000
PRICE/UNIT	\$156,250
PRICE/SF	\$231.52
CAP RATE	5.5%
GRM	10.3
UNITS	16
YEAR BUILT	1984



# RIVERTON VIEW APARTMENTS

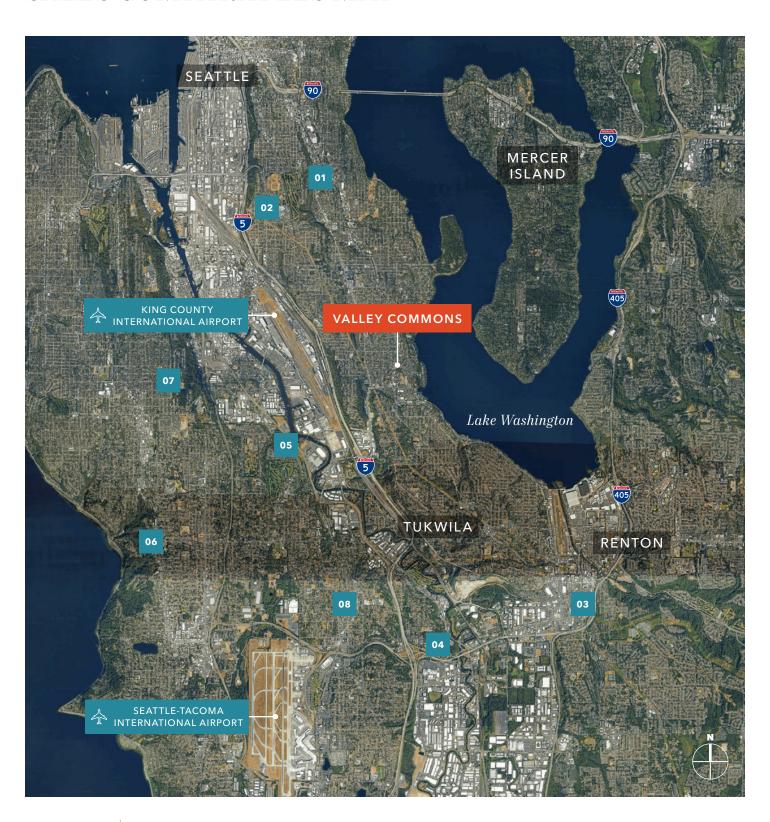
3455 S 144th St Tukwila

STATUS	Pending
LIST PRICE	\$3,995,000
PRICE/UNIT	\$166,458
PRICE/SF	\$234.92
CAP RATE	3.0%
GRM	14.1
UNITS	24
YEAR BUILT	1963

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# SALES COMPARABLES MAP



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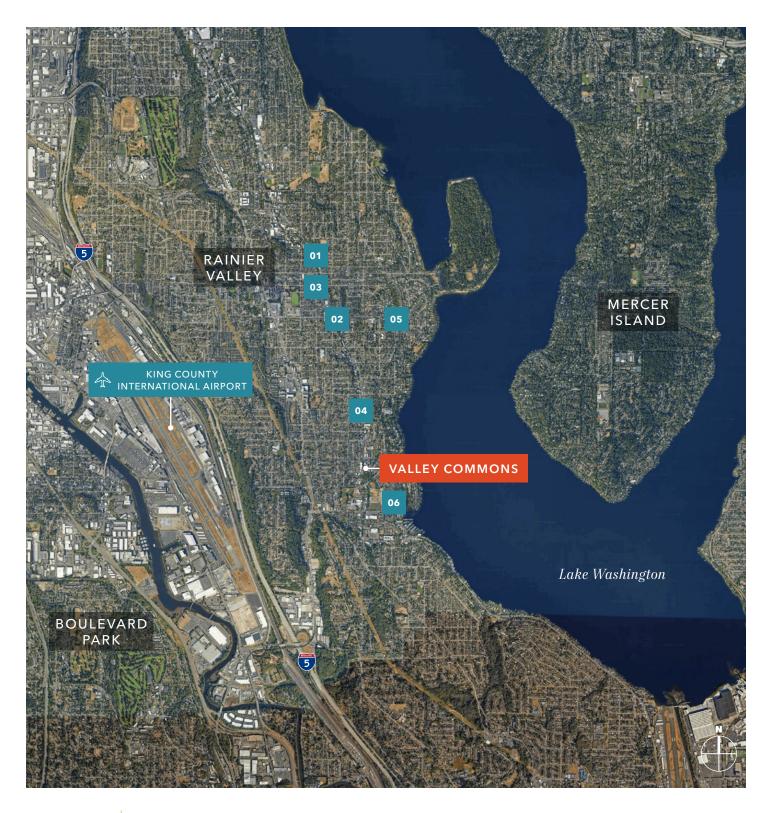


# 1 BED RENT COMPARABLES

	Property Name	Address	Year Built	Units	Unit Type	SF	Rent	Rent/SF
01	BRANDON COURT Updated kitchen and b	4423 S Brandon St		15	1 Bed 1 Bath	660	\$1,700	\$2.58
02	LANTERA Updated kitchen and b	4601 S Graham St	1968	60	1 Bed 1 Bath	695	\$1,661	\$2.39
03	KENNY APARTMENTS Painted cabinets, new	5913 Rainier Ave S	1968	23	1 Bed 1 Bath	680	\$1,405	\$2.07
04	ADMIRAL APARTMENTS Updated flooring, pair	7429 Rainier Ave S	1967 :es	22	1 Bed 1 Bath	600	\$1,405	\$2.34
05	WILSON AVENUE DUPLEX Updated kitchen and b	6303 Wilson Ave S path, in-unit laundry and dis		2	1 Bed 1 Bath	800	\$1,900	\$2.38
06	SEWARD PARK FOURPLEX Basic remodeling	8741 Seward Park Ave S	1958	4	1 Bed 1 Bath	633	\$1,475	\$2.33



# 1 BED RENT COMPARABLES MAP



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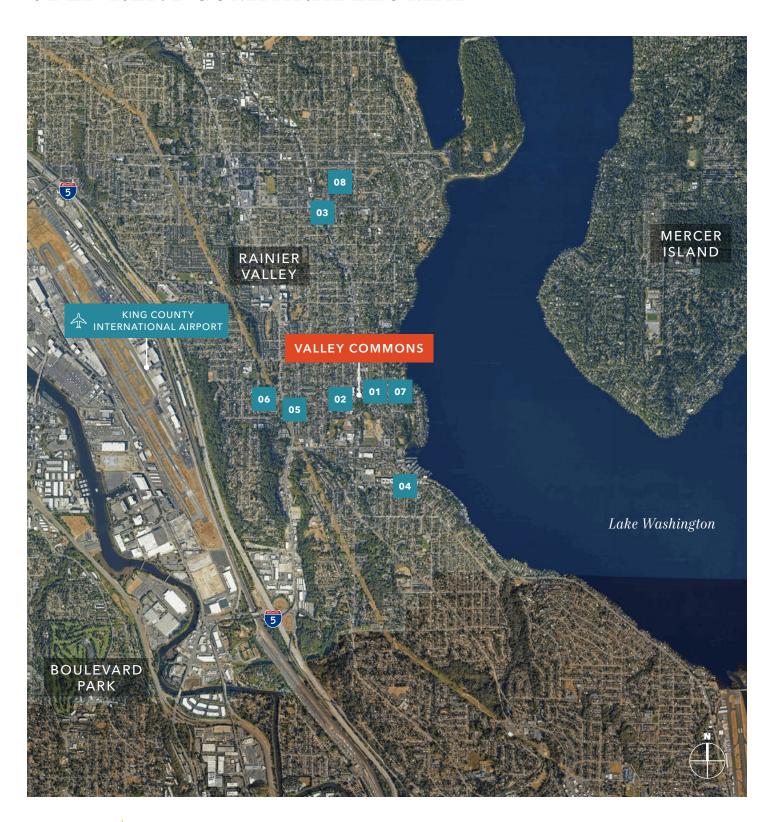


# 2 BED RENT COMPARABLES

	Property Name	Address	Year Built	Units	Unit Type	SF	Rent	Rent/SF
01	WABASH AVENUE TRIPLEX Painted, refinished woo	8347 Wabash Ave S	1958 Iry	3	2 Bed 1 Bath	1,350	\$2,195	\$1.63
02	EDEN'S ROCK APARTMENTS Updated kitchen and b	8401 Rainier PI S ath, refinished wood floors, upo	1961 dated applianc	11	2 Bed 1 Bath	800	\$2,195	\$2.74
03	LANTERA Updated kitchen and b	4601 S Graham St ath, LVP flooring	1968	60	2 Bed 1 Bath	825	\$1,981	\$2.40
04	MAR-VISTA APARTMENTS Basic remodeling, stace	9215 56th Ave S ked in-unit laundry	1962	9	2 Bed 1 Bath	1,000	\$1,800	\$1.80
05	MLK JR WAY DUPLEX Basic remodeling, in-u	8428 Martin Luther King Jr Way S nit laundry, no dishwasher - Bas	1992 ement unit	2	2 Bed 1 Bath	800	\$1,795	\$2.24
06	THISTLE STREET DUPLEX Updated kitchen and b	3931 S Thistle St ath, dishwasher, in-unit laundry	1966	2	2 Bed 0.75 Bath	1,000	\$2,200	\$2.20
07	DUNCAN AVE DUPLEX	8408 Duncan Ave S	1909 and in-unit lau	2 undry	2 Bed 0.75 Bath	980	\$1,995	\$2.04
08	48TH AVENUE DUPLEX Basic remodeling, dish	6023 48th Ave S	1984	2	2 Bed 1 Bath	800	\$2,200	\$2.75



# 2 BED RENT COMPARABLES MAP



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